

## Halleck Creek Institute Profit & Loss Prev Year Comparison January through December 2020

				Jan - Dec 20	Jan - Dec 19
<b>Ordinary Income/Expense</b>					
<b>Income</b>					
<b>Contributions</b>					
<b>Direct Public Support</b>					
Donations				143,690.54	209,472.29
<b>Total Direct Public Support</b>				143,690.54	209,472.29
<b>Gits in Kind Contributions</b>				13,432.00	16,188.03
<b>Grants income</b>					
Foundation Grants				126,250.00	110,420.00
<b>Total Grants income</b>				126,250.00	110,420.00
Tuition Scholarship				0.00	1,950.00
<b>Total Contributions</b>				283,372.54	338,030.32
<b>Earned Program Revenue</b>					
Enrollment Fees				610.00	950.00
Riding Tuition				20,417.50	85,078.36
Summer Clinic				350.00	6,987.00
Tuition Converted to Donations				-8,094.00	0.00
<b>Total Earned Program Revenue</b>				13,283.50	93,015.36
<b>Events</b>					
<b>A_Event Income</b>					
Auction Income				0.00	21,425.00
Cow Flop Income				0.00	2,045.00
Event Contribution				85,993.50	83,235.00
Event Sponsorship				109,277.26	59,765.00
Event Tickets				0.00	8,340.27
Human Race /Spring Campaign				43,555.00	27,794.63
<b>Total A_Event Income</b>				238,825.76	202,604.90
<b>Total Events</b>				238,825.76	202,604.90
<b>Misc income</b>					
COVID IRS Credits				202.39	0.00
Settlement Income				55,000.00	0.00
<b>Total Misc income</b>				55,202.39	0.00
Sales Income				3,998.20	1,860.00
<b>Total Income</b>				594,682.39	635,510.58
<b>Gross Profit</b>				594,682.39	635,510.58
<b>Expense</b>					
<b>Auto + Vehicles</b>					
Fuel				1,473.38	1,532.92
Insurance				936.28	2,838.52
Parking/Tolls				0.00	2.00
Registration				453.32	450.00
<b>Service</b>					
ATV Service				26.89	0.00
Auto Maintenance				34.29	14.00
Tractor				3,303.11	222.65
<b>Total Service</b>				3,364.29	236.65
Auto + Vehicles - Other				0.00	45.43
<b>Total Auto + Vehicles</b>				6,227.27	5,105.52
Donation to Related 501c3				800.00	0.00

**Halleck Creek Institute**  
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		Jan - Dec 20	Jan - Dec 19
	<b>Event Expenses (Operating)</b>	0.00	417.15
	<b>Fundraising Event Expenses</b>		
	Entertainers	0.00	3,416.00
	Expense Direct Expense - Misc	17,533.92	2,274.26
	Venue / Catering Expenses	0.00	15,711.29
	<b>Total Fundraising Event Expenses</b>	17,533.92	21,401.55
	<b>Fundraising Expenses</b>	3,943.91	3,306.18
	<b>General Operating</b>		
	Advertising/Promotion	1,958.92	2,862.26
	Bank Service Charges	3,012.53	6,101.67
	<b>Dues and Subscriptions</b>		
	Dues & Subs - General	0.00	1,650.00
	<b>Total Dues and Subscriptions</b>	0.00	1,650.00
	Gifts Given	0.00	94.32
	Marketing Expenses	539.96	860.66
	Office Supplies	1,217.49	870.29
	Postage -General	1,890.93	824.47
	Software Subscription Fees	5,021.93	4,504.31
	<b>Total General Operating</b>	13,641.76	17,767.98
	<b>Horse Expenses</b>		
	Farrier	16,180.00	14,550.00
	Feed	5,716.48	5,380.97
	Feed - Gift in Kind	14,534.00	15,824.00
	Horse Expenses - Other	90.00	5.00
	Horse supplies	920.53	2,029.13
	Veterinarian	8,042.06	8,205.95
	<b>Total Horse Expenses</b>	45,483.07	45,995.05
	<b>Labor Expenses</b>		
	Payroll Service	2,516.50	3,984.39
	<b>Salary &amp; Wages</b>		
	Executive Director	88,269.24	84,999.98
	Program Staff	148,303.30	151,490.82
	<b>Total Salary &amp; Wages</b>	236,572.54	236,490.80
	<b>Worker Benefits</b>		
	Health Benefits	24,435.91	20,217.59
	Payroll Taxes	19,178.37	19,866.03
	Staff Development	6,542.65	3,388.00
	Worker's Compensation	12,477.86	50,746.64
	<b>Total Worker Benefits</b>	62,634.79	94,218.26
	<b>Total Labor Expenses</b>	301,723.83	334,693.45
	<b>Newsletter</b>		
	Printing and Reproduction	0.00	795.89
	<b>Total Newsletter</b>	0.00	795.89
	<b>Professional Fees</b>		
	Accounting	8,946.05	8,854.75
	Consulting	715.00	0.00
	Graphic Design	490.00	1,648.75
	Legal Fees	18,162.10	65,770.25
	<b>Total Professional Fees</b>	28,313.15	76,273.75

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<b>Program Expense</b>			
	Program Event Expenses	234.80	0.00
	Program Supplies	2,695.23	328.79
	Volunteer Supplies	3,730.51	7,827.40
	<b>Total Program Expense</b>	<b>6,660.54</b>	<b>8,156.19</b>
<b>Ranch Expenses</b>			
	Fencing Repairs		
	Materials	0.00	568.04
	<b>Total Fencing Repairs</b>	<b>0.00</b>	<b>568.04</b>
	Ranch Maintenance	12,130.34	12,779.99
	Ranch Supplies	1,711.75	2,485.00
	<b>Total Ranch Expenses</b>	<b>13,842.09</b>	<b>15,833.03</b>
<b>Taxes, Insurance and Other Fees</b>			
	Insurance		
	Liability Insurance	9,023.60	11,367.96
	Property Insurance	6,458.27	5,741.17
	<b>Total Insurance</b>	<b>15,481.87</b>	<b>17,109.13</b>
	Licenses and Permits	0.00	266.00
	Tax & Filing Fees		
	Other	0.00	113.00
	Property	418.21	1,361.22
	State	75.00	536.90
	<b>Total Tax &amp; Filing Fees</b>	<b>493.21</b>	<b>2,011.12</b>
	<b>Total Taxes, Insurance and Other Fees</b>	<b>15,975.08</b>	<b>19,386.25</b>
<b>Utilities</b>			
	Gas and Electric	3,988.82	2,389.61
	ISP/Website	4,426.33	1,562.00
	<b>Total Utilities</b>	<b>8,415.15</b>	<b>3,951.61</b>
	<b>Total Expense</b>	<b>462,559.77</b>	<b>553,083.60</b>
<b>Net Ordinary Income</b>		<b>132,122.62</b>	<b>82,426.98</b>
<b>Other Income/Expense</b>			
	Other Income		
	Insurance Dividend	1,001.70	1,312.57
	Investment Interest/Dividends	2,828.70	7,837.02
	Unrealizd Investment Gain/Loss	72,827.01	76,464.55
	<b>Total Other Income</b>	<b>76,657.41</b>	<b>85,614.14</b>
	Other Expense		
	Depreciation Expense	0.00	10,359.92
	Investment Costs	3,840.61	4,743.34
	<b>Total Other Expense</b>	<b>3,840.61</b>	<b>15,103.26</b>
<b>Net Other Income</b>		<b>72,816.80</b>	<b>70,510.88</b>
<b>Net Income</b>		<b>204,939.42</b>	<b>152,937.86</b>